Griffin Shirodkar  
4807 Osage St♦ College Park, MD 20740  
410-302-8006♦ griffinshirodkar@gmail.com

**Education**

**University of Maryland** Expected: May 2023

Robert H. Smith School of Business Cumulative GPA: 3.64

Business: Undecided Major

**Work Experience**

**Strategic Factory**Owings Mills, MD

*Summer Sales Intern 06/19 – 08/19*

* Individually researched and established relationships with prospective clients
* Hundreds of in person cold-calls and pitches of our services
* Contacted by phone call hundreds of former accounts and updated status
* Hundreds of dollars in sales with new clients

**Datatech911** Columbia, MD

*Marketing Intern* *09/18 – 04/19*

* Called dispatch centers around the country marketing our services
* Personally led to more than a dozen sales
* Researched and recorded thousands of prospective clients in Microsoft Excel

**Azumi (Atlas Group)**Baltimore, MD

*Summer Intern/Busser 06/18 – 08/18, 12/19-01/20*

* Systematically arranged out nightly responsibilities to other staff
* Was invited back for employment of recent winter break
* Named lead busser during important holiday evenings

**Leadership Experience**

**Public Leadership Advisory Board**

*Member 09/19 - Present*

* Coordinate a formal for hundreds of students
* Assisted with developing weekly agenda’s
* Planned where our bi-weekly meetings would occur

**National Honors Society**

*Vice President of Character 03/18 – 05/19*

* Presided over a chapter of hundreds of my peers
* Assisted with developing weekly agenda’s
* Wrote and gave a speech during induction of the next class

**Table Tennis Club**

*President/ Founder 09/17 05/19*

* Established Table Tennis Club and recruited over 30 members
* Organized an inter-school tournament with other clubs in the county
* Club remains active today following my graduation

**Training, Skills and Interests**

**Awards:** Highest Fundraiser in PSK Fraternity for TerpThon,Future Business Leaders of America: 4th in State in Impromptu Speaking, 1st in county in pole vault, “Minds in Motion” Award

**Skills:** Customer Service, Efficiency, Professionalism, Professional Verbal & Written Communication